



**Alpha Financial Markets Consulting  
Graduate Scheme**

**Graduate Analyst Job Description**

# Job Description – Alpha Financial Markets Consulting

## Analyst

**Employer:** Alpha Financial Markets Consulting

**Employer Description:** Leading global consultancy to the asset and wealth management industry

**Position:** Alpha Financial Markets Consulting Analyst

**Type:** Graduate Program

**Salary:** £35,000

**Location:** London, United Kingdom

**Deadline:** 27<sup>th</sup> October

### Information about Alpha FMC

Alpha Financial Markets Consulting (Alpha FMC) is the leading global consultancy to the asset and wealth management industry. We are a boutique management consulting firm that offers the world's top asset and wealth managers a competitive edge through our unrivalled expertise and industry insight. Our team is of a uniquely high calibre and by focusing on asset and wealth management alone we build deep knowledge and experience within our industry. We work with a blue-chip client base, including 21 of the top 25 largest global asset management firms, and work with over 130 clients across the globe. We have our headquarters in the United Kingdom, as well as offices in major global financial centres across the United States, France, Netherlands, Luxembourg, Switzerland, and Asia.

At Alpha, we pride ourselves on working hard, delivering client projects of the highest quality, and working together to achieve our objectives. At the heart of everything we do is our people and we work hard to find a work-life balance. We have a fantastic social environment – including summer company trips, evenings out, Mentor / Mentee events, and peer-group activities. Furthermore, we thrive on creating an environment that values Diversity & Inclusion and Corporate Social Responsibility. We are proud to have received numerous industry awards in recent years, including:

Funds Europe's "European Consultant of the Year" for 2015 and 2016, as well as inclusion in The Sunday Times' "100 Best Small Companies to Work 2017".

We are looking for candidates who are bright, hard-working and eager to make a difference in a sociable and fast paced consultancy. Our Analyst Programme at Alpha FMC offers competitive benefits and an excellent platform to develop your professional career. If you're looking for a career that combines stimulating challenges with a lively work culture, Alpha could be the place for you. Please visit our website (<http://alphafmc.com/careers>) for more information.

### **Information about the Alpha FMC Graduate Scheme**

As a new Analyst starting at Alpha FMC, you will be enrolled in a month-long Alpha Analyst Training Programme. Week 1 of training aims to provide all new Analysts with a strong Consulting toolkit. This will be a combination of industry-specific training, tool-specific training (e.g. Excel/Word/PowerPoint), soft skill training (time management, influence without authority, presentation skills), as well as training in Consulting activities (preparing a cost model, producing deliverables, managing stakeholders). During this week, you will have the opportunity to meet a number of Alpha practice leads who will come and present to you the different practice areas that exist within Alpha (e.g. Distribution, Front Office IT, Operations & Outsourcing, Benchmarking, Digital & CRM). You will have the chance to ask questions and gain a deeper understanding of the practice areas and the associated projects that Alpha FMC support their clients with.

Weeks 2 and 3 of training will consist of a full week of training in a specific certification (The Investment Management Certificate). During Week 4, you will train and become certified in a project management certificate, either Prince2 or Agile, as well as complete other internal training and onboarding. Alongside training, you will be immediately integrated through a number of organized social events to warmly welcome you to the Alpha Team.

Following the Alpha Analyst Training, you will start supporting our clients on projects across a range of practice areas. As an Analyst, you will immediately be a key member of the Alpha team. You will either be working on site at the client's office, or in the

Alpha office with a small to medium sized Alpha team. Our projects vary in length from a few weeks to around 18 months.

As consultants to the world's top asset and wealth managers, you'll be working alongside some of the most senior executives in the global asset management industry, by helping them solve their challenges and achieve their corporate goals. We also have a number of internal roles that our analysts work on, involving supporting our Benchmarking practice, or helping to build out our sales decks and propositions.

Your day to day activities could include attending client meetings, documenting requirements, preparing PowerPoint presentations, building financial models, and engaging in creative problem solving with Alpha colleagues. As your performance and experience develop, you will be given the opportunity to take on additional responsibilities in a meritocratic environment. You will be part of a dynamic team that encourages you to develop your skillset and allows you to grow quickly by taking on early responsibility.

### **What we look for:**

We look for candidates who are eager to make an impact; more than this, you should have:

- A 2:1 or above from a leading university
- Have a genuine interest in consulting and the asset & wealth management industry
- Be highly ambitious, proactive and entrepreneurial with a "can do" attitude
- Have strong problem-solving skills with an analytical mindset
- Have completed an internship in the professional, legal, IT or financial services sectors
- Willingness to be part of a team which enjoys working hard and socializing together
- An interest in assisting with one or more areas of business management

## Benefits

We pride ourselves on a highly competitive graduate benefits package, including, but not limited to:

- Salary: £35k plus profit share
- Travel Expenses
- Mobile Phone Allowance
- Your own choice of laptop
- Sponsorship towards professional certifications
- Unrivalled career support (including active and structured mentor and buddy schemes for new joiners)
- A fantastic social environment
- An environment that values diversity, inclusion and social responsibility
- Opportunity to second to one of our global offices

Thank you very much for your interest in the Alpha FMC Graduate Scheme. The deadline for application submission is 27<sup>th</sup> October 2017. Please note that applications are screened on a first come, first served basis and we recommend applying as early as possible. We look forward to receiving your application and meeting with you in person.